

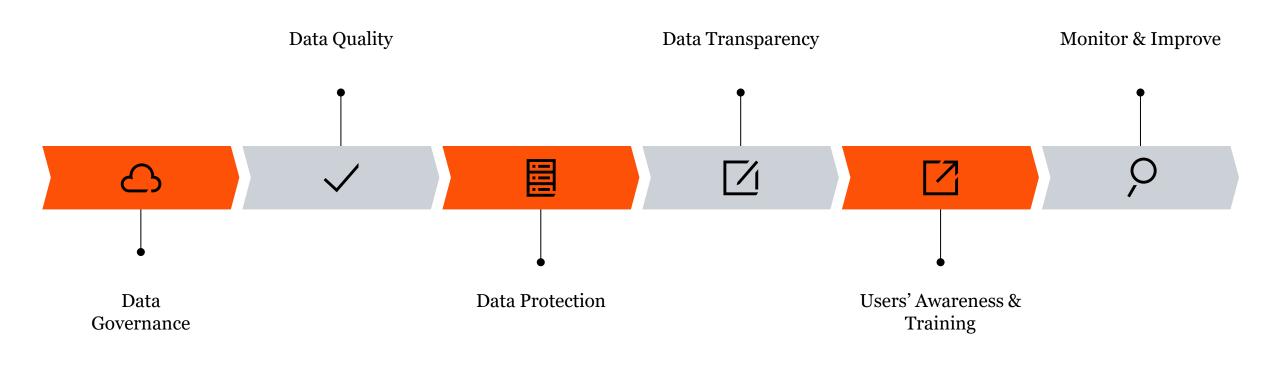
## Data Trust

**Competency Overview** 



#### Data Trust - What?

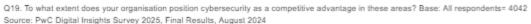
**DATA TRUST -** Data Trust is a framework to manage & govern data responsibly. This shall entail independent stewardship of data, controls and technologies to protect data, policies & processes to collect, use, manage & retire data transparently and in the best interest of stakeholders.

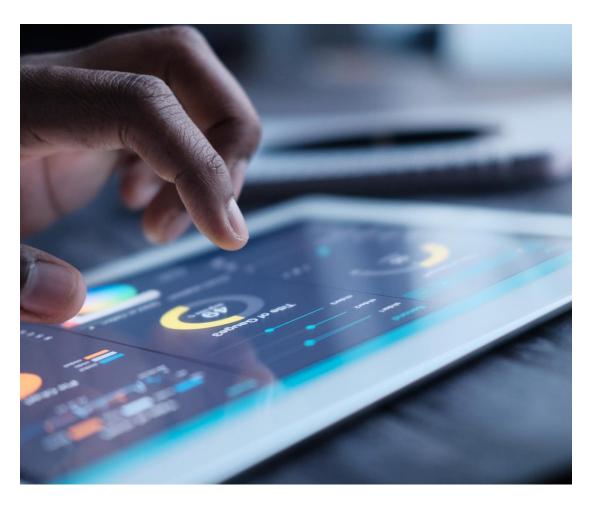


#### **Executive level overview for Data Trust**

### How can data trust help?

### Positioning cybersecurity as a competitive advantage (showing % selected 'To a large extent') Customer trust Brand integrity and loyalty Business growth opportunities Staying ahead of Leadership in the market Public relations business disruption





Data Trust isn't just safeguarding data; it's safeguarding your brand. In a competitive landscape, trust is everything. Strengthen your data trust measures now to help your organisation stand out as a leader in data integrity.

### **Executive Messaging on Data Trust**



### CEO – Chief Executive Officer

- Data trust enhances brand equity and market positioning
- Aligning data governance with strategy ensures reliable stewardship
- Promoting data trust drives accountability and stakeholder confidence



### CFO – Chief Financial Officer

- Accurate reporting and forecasting depend on reliable, trustworthy data
- Strong controls and compliance reduce risk and safeguard stakeholder interests
- A culture of data accountability unlocks smarter decisions and sustainable performance



#### **Board of Directors**

- Data Trust reflects dedication to governance and stakeholder confidence
- Treats data as a protected asset, ensuring regulatory alignment and risk management
- Reinforces governance excellence and boosts sustainability and investor confidence



### COO – Chief Operating Officer

- Standardized data practices boost efficiency and reduce manual errors
- Automates data oversight and supports cross-functional collaboration
- Ensures third-party sources meet internal quality and security standards



### CDIO – Chief Digital & Information Officer

- Secures data with Zero Trust, role-based access, and cloudfirst architecture
- Enables leadership with visibility, control, and responsible AI/ML use
- Drives value through data quality, transparency, and business alignment



### CMO – Chief Marketing Officer

- Ensures campaigns use clean, governed, and compliant data
- Balances tailored experiences with ethical data use and consent
- Aligns marketing, IT, and compliance to **boost** governance and minimize exposure



### CISO – Chief Information Security Officer

- Embeds threat modeling, encryption, and breach protocols into operations
- Integrates with SOC for continuous monitoring and rapid incident handling
- Aligns IT, legal, and compliance teams to meet cybersecurity standards

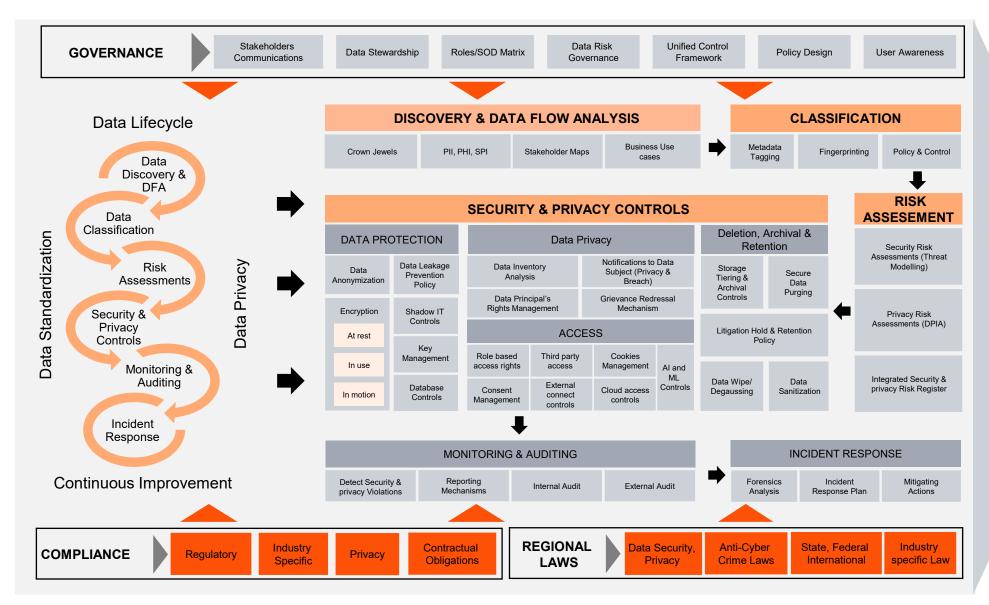


### C-Compliance Officer/CRO

- Aligns with GDPR, DPDP, and HIPAA for robust data governance
- Enables incident response and keeps controls up to date
- Strengthens audit readiness and reduces breach-related risks

PwC Data Trust

### Data Trust – Holistic framework



#### BUSINESS BENEFITS

Increased visibility of enterprise data landscape

Enhanced stakeholders' trust in secure & transparent use of data

Enhanced protection for information crown jewels & personal data

Improved compliance to security & privacy regulations

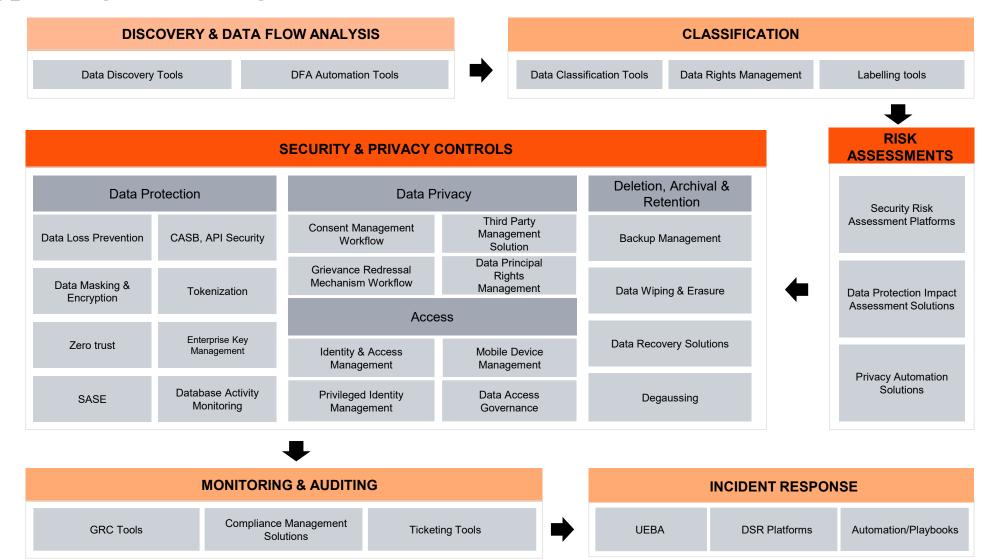
**PwC** 

Data Trust

### Data Trust - Supporting Technologies



Following technical solutions shall be leveraged to support and enable the comprehensive Data Trust Framework. These technical capabilities shall enhance effectiveness of data security & privacy programs



### Data-Centric Security Reference Architecture (Data SOC)

Protecting data through the information lifecycle

#### **Discover & Classify**

#### Protect & Respond

#### **Create/Modify**

#### **App (Client/Server)**

- · Data classification
- Data labelling
- · Auto classification

#### **Device**

- Endpoint protection
- · Secure container

#### **Discovery**

- Data asset discovery
- · Entitlement analysis
- Data Risk Insight

#### **Store**

#### Structured data

- Transparent encryption
- User-Level encryption
- Data sanitisation

#### **Unstructured data**

- Rights management
- Document encryption
- Tokenisation

#### **Storage device**

- Endpoint protection
- Disk encryption
- · Storage encryption
- · Secure mail
- UEBA (Cloud)

#### Cloud

- · Cloud DLP
- Platform encryption
- Encryption gateway
- Tokenisation gateway

#### **Use/Access**

#### **App (Client/Server)**

- Application crypto
- Remote Browser Isolation
- Data obfuscation

#### App (Cloud)

- Cloud DLP
- Cloud UEBA (agent)
- Client-side encryption
- Tokenisation

#### Device

- Endpoint protection
- Disk encryption
- · Secure mail
- UEBA (Cloud data)

#### Printer

• Secure print

#### Share

#### **Printer**

Secure print

#### E-mail

Mail security gateway

**Archive** 

Destroy

**Archive/Backup** 

Secure backup

Secure evacuation

and restore

Data shredder

Secure disposal

Crypto shredding

- Secure Mail/SMIME
- · Email DLP

#### Removable media

• R. Media protection

#### File transfer

- Secure file transfer
- Secure file sharing

#### Voice/Video

Secure telephony

#### **Instant messaging**

• Secure IM channels

#### Web/Cloud

· Internet gateway

#### Cloud

- Cloud Access Security Broker (CASB)
- Application Control

#### Assure

#### Manage/Monitor

#### **Policy management**

- Data protection
- · Certificates and keys
- Access control
- Strong authentication

#### Handling assurance

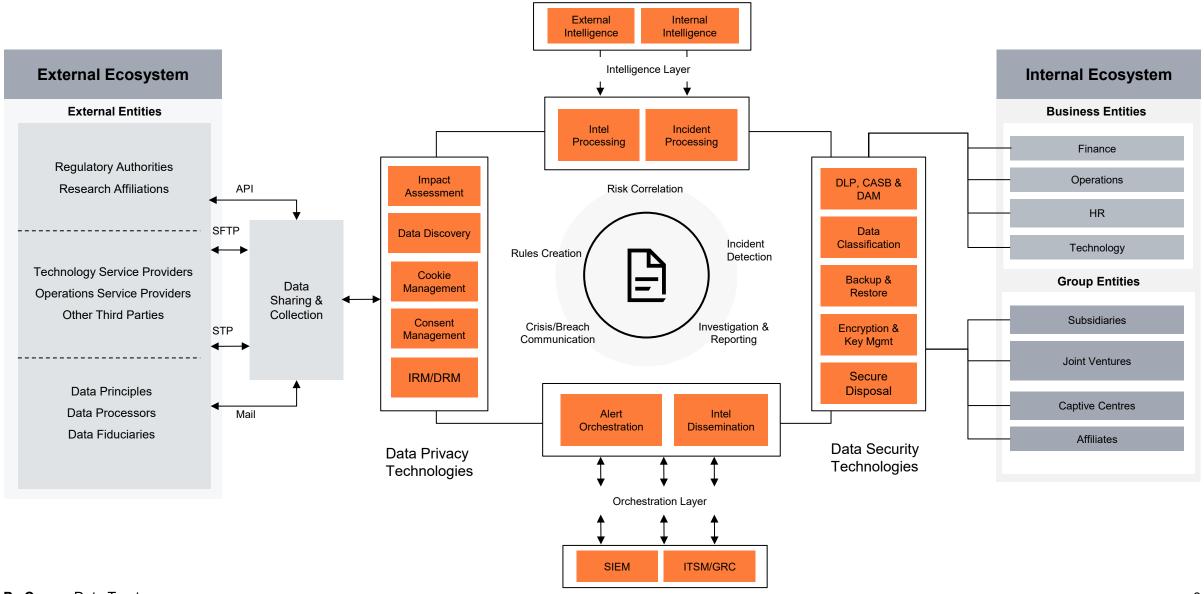
- Data access activities
- Data tracking

### Monitoring and investigation

- SIEM and compliance
- User behaviour analytics (UEBA)

**PwC** 

### Data-Centric Security Operations (Data SOC Operations)



### Data Trust – Proposed Service Offerings – 1 of 3

Service Description	Customer Outcome	Accelerator/Supporting Solutions/Technologies
Data Governance*	Data Owners/Stewards Mapping	Data Governance Framework
	Key roles/SoD Mapping	
	Data Governance framework review/development	
	Users' awareness & education	
Data Discovery & Data Flow Analysis	Data Flow Analysis	<ul> <li>Data Discovery tools – multiple OEMs</li> </ul>
	Tools based Data Discovery	<ul> <li>DFA Accelerators (templates and tool- based data capture)</li> </ul>
	Data Flow Diagrams	
	Data Assets inventory/Register	
Data Classification	Data Classification policy	Data Classification tools – multiple OEMs
	Data mapping across classifications	RegEx Database
	Data Classification based data controls	Custom Document Signatures
	Manual & Automated Classification of data	
Privacy Lifecycle Management	Privacy Applicability Assessment	<ul> <li>Privacy Enhancing Technologies – multiple OEMs</li> <li>Privacy Management framework</li> </ul>
	DPDP/GDPR – Compliance Assessment	
	Privacy Principles Adoption & Enablement	
	<ul> <li>DPDP/GDPR – Compliance Road-map development &amp; enablement</li> </ul>	
	Data Privacy – Ongoing Management	

Note\* - In conjunction with Data & Analytics teams

### Data Trust – Service Offerings – 2 of 3

Service Description	Customer Outcome	Accelerator/Supporting Solutions/Technologies
Data Protection Lifecycle Management	<ul> <li>Data Leakage Risk Assessments</li> <li>Data Protection – Roadmap Development &amp; Enablement</li> <li>Data Protection related Compliances' Management</li> </ul>	<ul> <li>Data Protection Technologies – Multiple OEMs</li> <li>Policy/Use Case Database</li> </ul>
Data Protection Solutions' Deployment, Integration & Ongoing Management  • DLP  • DAM  • Masking	<ul> <li>Business aligned Data Protection solutions</li> <li>Risk Management for Data Leakage, Insider Threat and Data misuse, excessive data access related use cases</li> </ul>	Data Protection Technologies – Multiple OEMs
<ul><li>Encryption</li><li>API Security</li><li>CASB</li><li>DSPM</li></ul>		

Note\* - In conjunction with IAM team

PwC Data Trust 10

### Data Trust – Service Offerings – 3 of 3

Service Description	Customer Outcome	Accelerator/Supporting Solutions/Technologies
Zero Trust/Network Security Solutions' Deployment, Integration and ongoing management  • Proxy  • SASE  • Micro-segmentation technologies	<ul> <li>Zero Trust Enablement</li> <li>Compliance Management for Network Segmentation regulations</li> </ul>	<ul> <li>Zero Trust Technologies – Multiple OEMs</li> <li>Zero Trust Framework</li> </ul>
<ul> <li>Data Security – Enterprise Controls</li> <li>Access Mapping &amp; Minimization</li> <li>Backup (Sanctity &amp; Labeling for actions)</li> <li>Archival</li> <li>Deletion</li> </ul>	<ul> <li>Data Risk Management</li> <li>Compliance management for Privacy &amp; other Data Archival/Deletion/Legal-hold requirements</li> </ul>	<ul> <li>Backup, Archival &amp; Data Access         Technologies – Multiple OEMs     </li> <li>Data Deletion &amp; Degaussing Technologies         – Multiple OEMs     </li> </ul>
Data Trust – Stakeholders Awareness & Training	<ul> <li>Enhanced stakeholders' confidence</li> <li>Compliance Management for Privacy (especially around proactive grievance management)</li> </ul>	<ul> <li>Privacy Enhancing Technologies – Multiple OEMs</li> <li>Privacy Principles Aligned Training Content</li> </ul>

PwC

# Thank you

Data classification: DCo (Public)

All images in this presentation are protected by copyright, trademark, patent, trade secret and other intellectual property laws and treaties. Any unauthorized use of these images may violate such laws and shall be punishable under appropriate laws. Our sharing of this presentation along with such protected images with you does not authorize you to copy, republish, frame, link to, download, transmit, modify, adapt, create derivative works based on, rent, lease, loan, sell, assign, distribute, display, perform, license, sub-license or reverse engineer the images. In addition, you should desist from employing any data mining, robots or similar data and/or image gathering and extraction methods in connection with the presentation.

Disclaimer needs to be updated as per given entity

KA/November 2025/M&C 49843