



Dealmakers of the Year - Vietnam & Best Assurance Team 2015 - Vietnam



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PwC Vietnam is a member of a leading professional service network which is currently operating in more than 157 countries with more than 195,000 employees. We spoke to them about how they collaborate with other PwC offices in the region and around the world to ensure that best-in-class service is consistently delivered to their clients.

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Being named “The best assurance team of the year” by Acquisition International – a well-known UK-based international magazine in global corporate conversation is a great honor for us as a firm, which is also an affirmation that we are on the right track to ensure quality as the most strategic objective to be achieved in all our assurance engagements. Quality is the foundation of our reputation and is intrinsic to the way we conduct our audits. Quality is reflected in the rigour of our audit methodology and risk management methods, the candour of our communications with clients’ management and audit committee, and the thoroughness with which we train and coach people.

At PwC Vietnam, we promote a high performance culture. We do not just deliver a rigorous and objective examination consistent with the highest PwC quality standards but also add values to our clients by providing meaningful recommendations to improve internal control system, alerting risks and by having ideas and potential solutions to clients’ business challenges. Our client service protocols, which are instilled to each and every one of our teams, include those like “delivering on promises” and “do not just inform clients of problems – help them find solutions”. We heavily invest time to understand our clients’ expectations, their businesses, ambitions and frustrations so as to mobilise appropriate audit teams who are best suited to deliver the services and solutions to them.

We continuously learn and apply advanced information technologies in our audit programs to serve our clients more effectively and efficiently. Information technology is fundamental to our clients’ businesses and is an important component of our audit effort with specialists in information technology being assigned to this area to ensure our clients get valuable insights.

We commit to delivering quality audit in a cost-effective manner. We undertake work at fees which are fair to both our clients and our firm because this is the best way to ensure quality for the clients. Facing severe competition from other audit firms on fees, we never let the quality being compromised by fee cutting. We aim to achieve sustainable growth and build up long-term relationships with our clients, hence, we have carried out several innovations to achieve audit efficiency including application of smart working tools and techniques.

We are proud of the Award which really encourages us to continue enhancing value to our clients through quality commitment. We would like to thank Acquisition International for such recognition and our clients who have trusted us and recognised our values delivered to them.